

### Core benefits for owner members

We make it our business to help our members with theirs. We do this by finding practical solutions to help them manage risk in a changing world and by getting our members involved in committees, networks and panels etc.



BIMCO's owner membership category is for companies who own, manage (technically/commercially), operate or charter ships. This membership category gives you full access to all BIMCO services, including global coverage for all offices, so staff around the world can take advantage of the membership.

*BIMCO believes standardised terms create equality, fairness and support business. BIMCO's constantly evolving clauses mean our members can be responsive to a world that is constantly changing.*

- World leader offering contracts & clauses in shipping covering all aspects of the sector.
- We involve a wide range of members in developing balanced solutions that work in practice.
- Protect your business by using BIMCO's main charter parties like GENCON, SUPPLYTIME and clauses covering a wide range, including BUNKERTERMS etc.
- The library of over 350 contracts and clauses and explanatory notes creates the tools to help members of any size across all shipping sectors.
- Protect your business using the SmartCon tool for editing authorised contracts. Members receive substantial discounts.

*Being the practical voice means BIMCO is more than just a shipping association. We offer members a range of practical tools, services, and expert advice to help them commercially navigate to a sustainable future.*

- Access to direct advice from BIMCO experts on contracts & commercial issues, such as charter parties, bills of lading and laytime.
- Develop your staff's skills by tapping into BIMCO's expert knowledge of contracts & clauses in a BIMCO training course. Members receive substantial discounts.
- Prepare and safeguard your business by accessing BIMCO's checklist on fixing a contract, explanatory notes for all BIMCO's contracts, information on 1,800+ ports around the world, including the BIMCO holidays, etc.
- Strengthen your due diligence (KYC) & let BIMCO check your potential business partner.
- Use the BIMCO intervention service to recover debt – BIMCO helps members recover several million USD of undisputed debt every year related to maritime contracts.
- Access independent market analysis with a focus on the underlying fundamentals in the market such as supply of ships, market demand, expected recycling of ships, number of new ships being built. Members can access a large amount of business supportive data.

*BIMCO's regulatory work promotes transparent and non-discriminatory standards and harmonisation within the shipping industry. BIMCO believes that together we are stronger, and our voices are louder.*

- BIMCO's voice represents its members at the IMO and EU on issues such as decarbonisation and safety.
- To simplify operations and improve efficiency, BIMCO promotes technical and contractual standardisation.
- Support and safeguard the operation of your ships through access to direct advice from BIMCO experts on environment, safety, security and navigation issues.
- Online access to security warnings, including piracy and drug smuggling, BIMCO's cargo databases covering liquid and solid bulk, ice information, etc.
- Improve your fleet performance via free access to the BIMCO Shipping KPI system.

Join BIMCO's global community consisting of more than 2,000 members in around 130 countries and 62% of world tonnage.

#### GET INVOLVED

More than 500 BIMCO member volunteers are involved in committees, subcommittees & panels to network and contribute to the work of BIMCO. We believe in the power of togetherness.

#### BOOST YOUR BRAND

Use your membership to promote your business with the BIMCO membership certificate, listing in the online BIMCO member directory and by using the BIMCO logo.